



CUSTOMER SUCCESS STORY

Securityhunter and IONODES Deliver Live Video Display
Solution with Precision, Innovation, and Mission-Critical Insight

PROVEN EXPERTISE DRIVING FEDERAL VIDEO SECURITY TRANSFORMATION

A North American government agency, serving millions of Americans through regional and field offices, recognized the need to enhance security measures, maintain compliance, and improve overall operations.

Their existing system relied on large, costly workstations that occupied valuable space and lacked the efficiency and focus required for optimal live video monitoring. They partnered with federal security integrator, Securityhunter, to design, install, integrate, and maintain a major security infrastructure upgrade. Known for their deep technical knowledge and unwavering commitment

to mission success, Securityhunter was instrumental in delivering a solution tailored to the agency's high standards and operational needs.



THE CHALLENGE



The agency sought a cost-effective way to efficiently display live video surveillance feeds with very low latency, tailored to their specific needs. The system had to be easy to deploy across diverse office environments, secure enough for public-facing spaces, and fully compliant with strict security requirements. They also prioritized an open-platform approach compatible with their existing on-premise VMS and capable of supporting a wide range of IP camera makes and models. Just as important, it needed a user-friendly interface to simplify training for security personnel and other authorized stakeholders involved in site operations.

THE SOLUTION



Known for their reliability and high-touch service, Securityhunter is dedicated to delivering advanced electronic and information security solutions to the federal government. Their experience supporting complex environments made them uniquely qualified to select the appropriate solution, having chosen the IONODES ION-R100S Secure Display Station as the ideal replacement technology. The ION-R100S is compact, efficient, and easy to install, making it a perfect edge display device for showing live feeds exactly where needed.

To date, Securityhunter has deployed over 5,600 ION-R100S units across more than 800 sites, with each installation customized to meet individual security requirements. Integration with Milestone's Video Management Software further enhanced flexibility, scalability, and operational performance, creating a robust security ecosystem tailored to diverse locations.

POSITIVE CUSTOMER OUTCOME

By transitioning from traditional bulky workstations to the compact ION-R100S significantly reduced hardware costs and maintenance demands, thereby streamlining operational efficiency and minimizing IT support requirements.

The compact, fanless design of the ION-R100S Secure Display Station ensures noiseless operation and reduces the risk of mechanical failure, making it ideal for discreet placement in public spaces and work environments. Each unit can also be easily mounted behind any monitor using the included VESA mount, providing greater flexibility for placing live video displays in workspaces or public areas. Moreover, the ION-R100S units are engineered with a fault-tolerant design that enables rapid recovery in less than 60 seconds after any power disruption. This resilience guarantees minimal downtime and ensures continuous, reliable premises monitoring across all locations.



"At Securityhunter, our priority is to equip government agencies with the most effective and compliant solutions," said **Ross Nelson, CEO of Securityhunter**. "This collaboration demonstrates our ability to identify and deploy the right technologies, like those from IONODES, to meet the unique demands of federal security environments."

BUILT FOR FEDERAL STANDARDS

As a TAA and NDAA-compliant solution, the ION-R100S adheres to stringent federal procurement regulations, providing the agency with a secure product aligned with governmental security standards. Securityhunter's in-depth knowledge of these compliance requirements ensured a seamless deployment that met all regulatory expectations.

The successful deployment of the ION-R100S underscores Securityhunter's ability to deliver high-impact, compliant solutions tailored to the complex needs of federal agencies. By combining keen industry knowledge with proven technology, Securityhunter continues to raise the standard for government security infrastructure, ensuring safer and more efficient environments for both employees and the public.



Compatible with most
IP cameras



Available VMS integration
or run in standalone



Locked down and secure
for installation in public
areas



Display up to 32 cameras
on up to three 4K
monitors



ABOUT **Securityhunter**TM

Targeting Security Solutions

Founded in 1988, Securityhunter is a leading provider of comprehensive physical security solutions for commercial and federal clients across the United States. Built on a foundation of credibility, reliability, and high-touch service, Securityhunter specializes in designing, installing, and maintaining multi-layered security systems, including video surveillance, access control, intrusion detection, and biometric technologies. With over three decades of industry expertise and a commitment to protecting critical infrastructure, Securityhunter serves a wide range of markets, including government agencies, defense, transportation, healthcare, and education.

WHAT CAN **ION** NODES DO FOR YOUR BUSINESS?

Visit our [product page](#) to learn more about the Secure Display Station product line or [request a personalized demo](#) today!



www.ionodes.com



Head Office (Canada)
1-450-696-1060
1-844-696-1060 (Toll Free)



sales@ionodes.com

EMEA Office (Luxembourg)
+352 661 23 03 33

